

Online Tender Platform for Social & High-Impact Enterprises: Invitation to Participate in the Pilot



International
Labour
Organization

Introduction to this Project:

The International Labour Organization (ILO) has partnered with Supply Chain Network (SCNet) to pilot an online tender platform for social enterprises and high-impact enterprises during 2016/2017. The platform will open up many business opportunities, as well as provide linkages to support and finance. This project is funded by the Government of Flanders and implemented by the ILO through its Public and Private Procurement and the Social Economy Project (PPPSE).

About Supply Chain Network:

Supply Chain Network is South Africa's largest community of online tender platforms. It contains three tiers of portals networked in an online community:

Main Portal	Industry Portals	Company Portals
SCNet Main Portal	<ul style="list-style-type: none"> Shanduka Black Pages UNDP Supplier Development Programme Cape Chamber of Commerce Durban Chamber of Commerce Small Enterprise Development Agency (SEDA) 	<ul style="list-style-type: none"> AngloGold Ashanti PPC Cement Nestle Distell

Supply Chain Network notifies its almost 50,000 suppliers of more than 6,000 opportunities to tender or quote for work in the public and private sectors. Furthermore, its 6,000+ registered buyers conduct ±10,000 database searches for registered suppliers every month. Many buyers also import these suppliers into their own supply chains.



Pilot Project in 2016/2017:

The ILO and SCNet are running a pilot in 2016/2017 to assess how social and high-impact enterprises can benefit from an online tender platform. The ILO will be sponsoring the Premium Memberships to SCNet of 20 enterprises.

Benefits to the 20 Enterprises Include:

- Sponsored 9-month Premium Membership with a market value of R1,500.
- Notification of opportunities to tender or quote for public and private sector contracts.
- Creation of a comprehensive online profile where supporting documentation (e.g. B-BBEE certificate and trade references) can be uploaded.
- Eligible for the 70,000+ supplier searches that occur each year.
- Opportunity to be recruited into the private supplier databases of corporates.

- Black-owned enterprises will immediately be linked to Shanduka Black Pages, where they will have access to additional support provided by Shanduka Black Umbrellas.
- SCNet will run a campaign amongst its buyers to encourage them to “buy impact” and procure from these social and high-impact enterprises.
- Linkages to other providers of support and finance via the online platform.

Application Criteria:

- Must be a registered organization (e.g. Private Company, Close Corporation, Cooperative, Section-21 Company, Non-profit Company, Voluntary Association or Trust).
- Must earn more than 35% of revenue through trading activities (i.e. sale of goods or services).
- Must be a social enterprise or high-impact enterprise (i.e. have a clearly defined social or environmental impact which is central to the existence of the enterprise).
- Should be registered for taxation as it will provide a significant advantage in attracting procurement opportunities.
- Preference will be given to enterprises that provide the types of goods and services that are typically procured through SCNet.

Next Steps:

- Please help us to identify organizations that may be able to benefit from this pilot.
- Applications will be open during September 2016 – October 2016.
- Apply online asap at <http://www.schnet.co.za/vas/sep.aspx>

For More Information:

- For more information, please email buyimpact@schnet.co.za